

LAR New Member Orientation

REALTOR® New Member Orientation

The Lakeland Association of REALTORS® requires new members to complete a New Member Orientation and is a requirement of your REALTOR® membership. The NAR REALTOR® Code of Ethics Training must be completed prior to your scheduled New Member Orientation, and New Member Orientation must be completed with sixty (60) days of your date of application. The one day class will be 7 hours and will include the following topics:

1. Association Structure (LAR, FAR, NAR & MFR)
2. Safety Practices
3. Fair Housing Laws
4. Sales Process
5. Ethics
6. Anti-Trust Laws
7. FAR-BAR Sales & Listing Contracts
8. Questions and Answers
9. REALTOR® Pledge, Awards, Pins



REALTOR®